

Message Text

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PAGE 01 PRAGUE 00818 160912Z

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ACTION EUR-12

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COMMERCE FOR BEWT/TDAD (STECHSCHULTE)

E.O. 11652: N/A

TAGS: BEXP, EIND, ENRG, CZ, UR

SUBJECT: MAJOR TRADE OPPORTUNITY - PREHEATING PROCESS FOR
PRODUCTION OF COKING COAL

REF: A. PRAGUE 765

B. PRAGUE 222 (NOTAL)

1. EMBOFF MET WITH ING. JOSEF CERVENKA, DIRECTOR
METALLURGICAL SECTION, FEDERAL MINISTRY OF METALLURGY
AND HEAVY ENGINEERING (FMMHE), APRIL 14 TO DISCUSS
FORTHCOMING VISIT BY CZECHOSLOVAK METALLURGICAL
TECHNICIANS TO ALLIED CHEMICAL "COALTEK" INSTALLATIONS
IN U.S. ING. CERVENKAREQUESTED EMBASSY ASSISTANCE
IN ARRANGING ITINERARY AND VISAS AND ACTING AS GENERAL
GO-BETWEEN WITH ALLIED CHEMICAL. VISIT NOW SCHEDULED,
SUBJECT TO CONFIRMATION FROM ALLIED CHEMICAL, FOR EIGHT
DAYS AT END OF MAY, VICE BEGINNING OF MAY AS INDICATED
REFTEL A.

2. GROUP WILL BE COMPRISED OF FOLLOWING FOUR
OFFICIALS AND TECHNICIANS:
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PAGE 02 PRAGUE 00818 160912Z

--ING. JAROSLAV LIMBERG, DIRECTOR, HUTNI PROJEKT.

(INDUSTRIAL TRUST RESPONSIBLE FOR TECHNICAL DESIGN OF ALL NEW METALLURGICAL PROJECTS IN CSSR.)

--ING. VLADIMIR KARTOUZEK, TECHNICAL DIRECTOR, NHKG STEELWORKS IN KUNCICE.

--ING. ZVERINA, DIRECTOR, COKING PLANT, VITKOVICE STEEL WORKS.

--ING. KAREL KOLARIK, METALLURGICAL SECTION, FMMHE.

AS NOTED IN REFTTEL B, PRESENCE OF INGS. LIMBERG AND KARTOUZEK ON DELEGATION IS ESPECIALLY MEANINGFUL INDICATOR OF SERIOUSNESS WITH WHICH CZECHOSLOVAK GOVERNMENT IS CONSIDERING ADOPTION OF COALTEK PROCESS FOR PLANNED MODERNIZATION AND EXPANSION OF COKE-PRODUCTION FACILITIES THROUGHOUT COUNTRY.

3. ING. CERVENKA SAID THAT HE HOPED TEAM WOULD BE ABLE TO VISIT COALTEK INSTALLATIONS IN AND AROUND PITTSBURG, DETROIT AND CHICAGO. HE SAID ALSO THAT ING. LIMBERG WAS PREPARING SPECIFIC TECHNICAL QUESTIONS FOR MR. MARTING WHICH WOULD BE READY NEXT WEEK AND WHICH HE HOPED EMBASSY COULD TRANSMIT IN ADVANCE OF DELEGATION'S DEPARTURE SO THAT ALLIED CHEMICAL WOULD HAVE TIME TO STUDY THEM. ACCORDINGLY, EMBOFF WILL MEET WITH ING. LIMBERG AT HUTNI PROJEKT ON TUESDAY, APRIL 22, TO DISCUSS THESE AND OTHER QUESTIONS.

4. EMBASSY SUGGESTS ALLIED CHEMICAL THINK IN TERMS OF RECEIVING GROUP ON MAY 20 AND CONDUCTING THEM ON TOUR ENDING ON OR BEFORE MAY 27. SINCE NONE IN GROUP WILL SPEAK ENGLISH (GERMAN, BUT NOT ENGLISH), ING. CERVENKA RAISED POSSIBILITY OF PROVISION BY ALLIED CHEMICAL OF CZECH (OR GERMAN) ENGLISH INTERPRETER. EMBOFF URGED CERVENKA TO BRING THIS PROBLEM TO ATTENTION OF CZECHOSLOVAK COMMERCIAL OFFICE IN NEW YORK, SINCE IN OUR EXPERIENCE IT HAD BEEN EXTREMELY DIFFICULT FOR U.S. FIRMS TO PROVIDE INTERPRETERS FOR VISITING COMMERCIAL DELEGATIONS FROM CSSR. WE WOULD APPRECIATE ALLIED CHEMICAL'S REACTION ASAP TO DATES SUGGESTED LIMITED OFFICIAL USE

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PAGE 03 PRAGUE 00818 160912Z

ABOVE AND TO QUESTION OF INTERPRETER.

5. LONDON. GROUP STILL INTENDS FOUR-DAY LAYOVER IN U.K., BUT ING. CERVENKA WAS UNCLEAR AS TO PURPOSE OF VISIT THERE. HE MAY YET REQUEST OUR ASSISTANCE IN ARRANGING CALL FOR TEAM AT ALLIED CHEMICAL'S U.K. SUBSIDIARY, GIBBONS BROTHERS, LTD. (BRIERLY HILL, WEST MIDLANDS) AND WE WILL ADVISE IMMEDIATELY IF HE

DOES.
PERRY

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